

SADETTİN HALUK ÇİTÇİ

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Gebze Technical University

Department of Economics, Gebze Technical University, Turkey

PROFESSIONAL EXPERIENCE

- Professor of Economics, Gebze Technical University, 2023 - Present
- Visiting Professor, Zurich University, 2023 - 2024
- Adjunct Associate Professor, Sabanci University, 2019 - 2022
- Associate Professor of Economics, Gebze Technical University, 2018 - 2022
- Assistant Professor of Economics, Gebze Technical University, 2012 - 2018
- Teaching Assistant, Sabanci University, 2007 - 2012

EDUCATION

- PhD (Economics), Sabanci University, 2012
- MSc (Economics), Toulouse School of Economics, 2006
- BSc (Economics), London School of Economics, 2005

FIELDS OF SPECIALIZATION

- Behavioral Economics, Applied Economics, Game Theory

PROFESSIONAL ACTIVITIES AND OTHER EMPLOYMENT

- Member, European Cooperation in Science & Technology for the AI in Finance Action, 2022 - 2024
- Member, Turkish Republic 12th Development Plan Special Commissions and Working groups for Consumption and Saving Tendencies, 2022
- Management Committee Member, European Cooperation in Science & Technology for the European Network for Game Theory Action, 2018 - 2021
- Economic Consultant, Kocaeli Chamber of Industry, 2017 - 2019
- Economist, Turkish Industry & Business Association, 2007 - 2008

ADMINISTRATIVE WORK

- Vice Dean of Faculty of Business Administration, Gebze Technical University, 2019 - 2023
- Vice Chair of Department of Economics, Gebze Technical University, 2018 - 2023
- Member, University Education Committee, Gebze Technical University, 2021 - 2023
- Director, Revolving Fund Management, Gebze Technical University, 2015 - 2016
- Member of the Faculty Board, Gebze Technical University, 2015 - 2023

PUBLICATIONS

- Gender Discrimination in Hiring Decisions: Evidence from a Field Experiment, *Gender Issues*, 43, Article 11, 2026 (with Nazire Begen and Derya Nur Deniz). <https://doi.org/10.1007/s12147-025-09398-0>.
- Moral Hazard *Encyclopedia of Islamic Economics and Finance*, forthcoming, 2026, Türkiye Diyanet Vakfı Center of Islamic Studies.
- Public Ownership and Market Transparency: Decision Analytics for Information Disclosure, *International Journal of Disclosure and Governance*, online first, 2025 (with Erdem Celik).
- Exchange Rate Uncertainty and the Connectedness of Inflation, *Borsa Istanbul Review*, 23(3), 723–735, 2023 (with Huseyin Kaya). <https://doi.org/10.1016/j.bir.2023.01.009>.
- The Power of Financial Incentives versus the Power of Suggestion for Individual Pension: Are Financial Incentives or Automatic Enrollment Policies More Effective? *Sustainability*, 15(4), Article 3652, 2023 (with Halit Yanikkaya and Zeynep Aktas Koral). <https://doi.org/10.3390/su15043652>.
- Information Exchange in Price Setting Mixed Duopoly, in *Frontiers of Dynamic Games*, 13–23, 2020 (with Kubra Uge). https://doi.org/10.1007/978-3-030-51941-4_2.
- Macroeconomic Conditions at Workforce Entry and Job Satisfaction, *International Journal of Manpower*, 40(5), 879–893, 2019 (with Nazire Beğen). <https://doi.org/10.1108/IJM-02-2018-0048>.
- Career Concerns and Bayesian Overconfidence of Managers, *International Journal of Industrial Organization*, 46, 137–159, 2016 (with Eren İnci).
- Alternative Approaches to Motor Vehicle Tax in Turkey, *Maliye Dergisi*, 171, 1–18, 2016 (with Mesut Karakas and Ugur Erdogan).
- Overconfidence in Classroom, *Cadmo*, 2016(1), 57–69, 2016 (with Serhat Erat and Kurtulus Demirkol). <https://doi.org/10.3280/CAD2016-001007>.
- Incentive Roots of Managerial (Excessive) Risk Taking and an Assesment of Policy Responses, *International Review of Economics and Management*, 2016.
- The Masquerade Ball of the CEOs and the Mask of Excessive Risk, *Economic Modelling*, 58, 383–393, 2016 (with Eren İnci). <https://doi.org/10.1016/j.econmod.2016.03.023>.
- Sector-Based Analysis of the Education–Occupation Mismatch in the Turkish Labor Market, *Educational Sciences: Theory & Practice*, 2015 (with Murat Mercan, Mesut Karakas, Mehmet Babacan).
- Agency and Transparency in Financial Markets, *Journal of Management and Economics*, 21(2), 269–279, 2014. <https://doi.org/10.18657/yecbu.25947>.
- Capacity Choice in a Price-Setting Mixed Oligopoly under Demand Uncertainty, *International Review of Economics and Management*, 2(2), 40–48, 2014 (with Mesut Karakas).

- The Rise of Monogamy, *SERIEs: Journal of the Spanish Economic Association*, 5(4), 377–397, 2014. <https://doi.org/10.1007/s13209-014-0113-y>.

RESEARCH IN PROGRESS

- The Impacts of Matching Contributions on Retirement Savings: Evidence from a Quasi-Natural Experiment, ERF Working Paper No. 1712, *R&R International Tax and Public Finance*, ERF Best Paper Award (with Halit Yanikkaya)
- Do Savers Learn from Experience? Evidence from Pension Contributions, ERF Working Paper No. 1799, *under review Journal of Behavioral and Experimental Finance* (with Halit Yanikkaya and Yunis Dede)
- Overconfidence and Feedback: Examining the Relation on Long-term Academic Performance, *R&R International Journal of Educational Research*, (with Kurtulus Demirkol, Serhat Erat)
- Do Automatic Enrollment Schemes Cannibalize Voluntary Retirement Saving? Evidence from a Nationwide Quasi-Experiment (with Halit Yanikkaya and Yunis Dede) ERF Best Paper Award
- Time Inconsistency, Risk, and Savings: Insights from a Natural Experiment (with Halit Yanikkaya)
- Auto-Enrollment Opt-Out Behavior in Individual Pension Systems: a Probit Analysis of Demographic And Experiential Predictors (with Halit Yanikkaya and Zeynep Koral)
- Marketing Advising, or Governing? The Role of Banks in Turkish Pension Sector (with Halit Yanikkaya and Zeynep Koral)
- Risk Resilience: a Study of Saving Decisions Following Profound Life Losses (with Ezgi Akar)
- Releasing Latent Demand: Wage Shocks and Matched Pension Contributions among Low Earners (with Halit Yanikkaya and Abdullah Tirgil)

GRANTS

- Principal Investigator “Financing the Green Transition: Design and Impacts of Renewable Energy Investments with Pension Funds ” Research Universities Support Program (ADEP), 2026 - Present
- Principal Investigator “Automatic Enrollment and Savings Outcomes in Turkey’s Pension System ” TUBITAK (The Scientific and Technological Research Council of Turkey), 2025 - Present
- Researcher “Personal Experiences and Individual Pension Savings” TUBITAK (The Scientific and Technological Research Council of Turkey), 2023 - 2025
- Principal Investigator “Heuristics and Retirement Savings Savings” TUBITAK (The Scientific and Technological Research Council of Turkey), 2023 - 2024
- Principal Investigator, “Exchange Rate Uncertainty and Inflation” Gebze Technical University Scientific Projects Program 2022 - 2023
- Principal Investigator, “Game Theoretical Analysis of Information Sharing in Mixed Oligopolies” TUBITAK (The Scientific and Technological Research Council of Turkey), 2018 - 2021

HONORS/AWARDS

- Best Paper Award, Economic Research Forum, 32th Annual Conference, “Do Automatic Enrollment Schemes Cannibalize Voluntary Retirement Saving? Evidence from a Nationwide Quasi-Experiment” (with H. Yanikkaya, Y. Dede), 2026
- Best Paper Award, Economic Research Forum, 30th Annual Conference, “The Impacts of Matching Contributions on Retirement Savings: Evidence from a Quasi-Natural Experiment” (with H. Yanikkaya), 2024
- Hakan Orbay Research Award Competition 2nd place, “Agency and Transparency in Financial Markets”, 2014
- Sabanci University Full Scholarship for PhD in Economics, 2007 - 2012
- University of London Academic Achievement Award, 2004

INVITED SEMINARS

- Zurich University
- Central Bank of the Republic of Turkey
- Sabancı University
- The Statistical, Economic and Social Research and Training Centre for Islamic Countries (SESRIC)
- Bahçeşehir University
- Haydar Kazgan Seminars, ITU, Istanbul

CONFERENCE & SEMINARS

- Economic Research Forum 32nd Annual Conference, 2026
- Economic Research Forum 31st Annual Conference, 2025
- Swiss Society of Economics and Statistics Annual Meeting, 2024
- Economic Research Forum 30th Annual Conference, 2024
- IAREP-SABE 47th International Conference, 2023
- ZEW (Leibniz Centre for European Economic Research) Public Finance Conference, 2023
- Money, Macro and Finance, Cambridge University, 2021
- Durham Economic Theory Conference, 2019
- International Meeting on Game Theory, 2019
- 13th Nordic conference on Behavioural and Experimental Economics, 2018
- International Conference on Economics TEA, 2018
- Gamenet Action Conference Krakow, 2018
- 3rd International Congress on Economics, Finance and Energy, 2018
- TEPAV Meetings, 2017
- Borsa Istanbul Finance & Economics Conference, 2013
- All Istanbul Economics Workshop, Sabanci University, 2013

- CEE Conference - Macroeconomic and Financial Imbalances, 2012
- Istanbul Economics and Finance Workshop, Istanbul, 2011
- Eurasia Business and Economics Society Conference, Istanbul, 2011
- International Conference on Economics (TEA), Girne, 2010
- Istanbul Economics and Finance Workshop, Istanbul, 2010
- Sabanci University – HSE Workshop, Sabancı University, Istanbul, 2010
- The Association for Public Economic Theory Conference, 2010
- IV. Winter Workshop in Economics, Koç University, Istanbul, 2010

MEMBERSHIPS

- Canadian Economic Association
- Society for Experimental Finance
- European Economic Association