### CURRICULUM VITAE

#### DR.MOHAMAD SAAD AMERAH

### 1 - PERSONAL INFORMATION:

Marital Status : Married

Nationality : Jordanian

Current Address City University College of Ajman

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Languages Arabic

English

# **2 - UNIVERSITY EDUCATION:**

- Ph.D. June 1982, Economics, University of Keele, U.K.
- M.A. June 1975, Development Economics, Williams College, U.S.A.
- B.A. February 1972, Economics, American University in Cairo, Cairo, Egypt.

# **3 - THESIS:**

"Import Substitution or Export Expansion as Strategies for Growth: A Case study of Jordan" Ph.D. Thesis, The University of Keele, U.K., 1982.

Specialization: International Trade and Growth.

### 4 - INTERNATIONAL TRAINING COURSES AND SEMINARS:

1. "Financial Policy and Programming", International Monetary Fund, Washington DC. June 1984.

- 2. "Coping with a Changing World Economy: External Debts, International Trade Foreign Investments "Center for Applied Studies in International Negotiations, Geneva Nov. 1986.
- 3. "Financing Growth: The Role of Private Investment", The Salzburg Seminar, Salzburg Austria, March 1991.
- 4. "Conflict Resolution ", Uppsala University, Department of Peace and Conflict Research, Uppsala, Sweden, April 19- May 28, 1993.
- 5. Attending numerous national, regional and international economic conferences and seminars.

#### **5 - MEMBERSHIP:**

- 1- Research Fellow, Economic Research Forum (Cairo Egypt).
- 2- Member in the Jordan Economists Association.

#### **6 - TEACHING EXPERIENCE:**

I have taught economics since 1984 in English and Arabic at several universities and colleges in Jordan and U.A.E both at the undergraduate and postgraduate levels. Some of the courses that I have taught are: Introduction to Economics, Microeconomics, Macroeconomics, International Trade, Economic Policy, Managerial Economics, International Business, Economic Development, Philosophy of American Enterprise...etc. Moreover, I am able to teach all other economics courses in the areas of economic theory, trade, finance, investment, labor, industrial development, history of economic thought, money and banking, economic growth...etc.

Following is a list of the universities and colleges that I have taught at:

- September 2006 March 2011 Dean of Academic Affairs and full time Instructor at the Emirates College of Technology in Abu Dhabi.
- 9/5/2003 September 2006, Dean and Full time Instructor, at the Emirates College of Technology in Abu Dhabi.
- 1994 8/5/2003, part time instructor at Lambton College (Emirates Institute of Technology), City University, Al-Quds University, Lincolnshire and Hamberside University (International Educational Institute), and Al-Bayan Institute, Abu-Dhabi-UAE.
- 1990-1993, part time instructor, Princess Sumia College / Royal Scientific Society, Amman-Jordan.
- 1984-1987, part time instructor, Princess Sumia College / Royal Scientific Society, Amman-Jordan.

# **7 - POSITIONS HELD:**

October 2011-to present **Vice Chancellor** of the City University College of Ajman. **Duties:** 

- 1. Has overall executive responsibilities as the Chief Executive Officer (CEO) of the College.
- 2. Supervises the implementation of College policies and by-laws and represents the College at public and private events.
- 3. Submits a detailed annual report to the Board of Directors (BOD) summarizing College achievements and future plans.
- 4. Monitors the progress of assessment for all College programs.
- 5. Approves employee promotion, termination, and other pertinent actions as specified in the College By-laws, and issues necessary relevant decrees.
- 6. Submits the proposed annual budget and periodic financial reports for the College to the BOD.
- 7. Oversees the effectiveness of College functions.
- 8. Submits proposals for new academic programs to be offered at the College to the BOD.
- 9. Directs and participates in preparing the required documents to the CAA at the Ministry of Higher Education in Abu Dhabi for the accreditation of new academic programs.
- 10. Undertakes contacts and correspondents with the CAA at the Ministry of Higher Education in Abu Dhabi regarding all academic issues.

March 2011- October 2011- **Economic Advisor** at Ajman Chamber of Commerce and Industry.

## **Duties:**

- 1. Advising on economic policy measures.
- 2. Advising on statistical issues.
- 3. Writing reports and policy memos on certain economic phenomena.
- 4. Providing training to staff members on economic research and supervising their research work.
- 5. Carrying out applied economic research on various economic aspects pertinent to the U.A.E and Ajman Economies.
- 6. Preparing working papers for economic conferences.
- 7. Writing economic articles for Ajman Chamber periodicals.

September 2006 –March 2011– **Dean of Academic Affairs** at the Emirates College of Technology.

### **Duties:**

- 1. Planning, implementing and coordinating with the senior academic staff at ECT concerning matters related to the Institutional Licensure and Program Accreditation with the UAE Ministry of Higher Education and Scientific Research.
- 2. Seeking accreditation of ECT and its academic programs, as appropriate, from other international academic and professional accreditation bodies in the USA, Canada, UK and Australia.
- 3. Reporting to the UAE Ministry of Higher Education and Scientific Research the necessary amendments in the ECT academic policies, program(s), curricula in due time as approved by the Teaching and Learning Committee.
- 4. Initiating, leading and coordinating <u>Strategic Planning and Implementation</u> of a comprehensive <u>academic development program</u> at ECT covering academic leadership and management development at all levels, updating existing academic program(s) and offering new academic programs based on market needs,

- continuous improvement in teaching and learning, and development of professional skills of the ECT Graduates as per needs of their potential employers.
- 5. Assuming a leading role and responsibility of recruiting qualified faculty at ECT in consultation with the Deans of various faculties.
- 6. Monitoring the overall functioning of all academic Committees at ECT, and proposing academic development policies.
- 7. Chairing the meetings of the concerned college committees, especially: Teaching and Learning Committee and Faculty Appeal Committee consisting of the Deans of various faculties and other senior academic staff.
- 8. Supervising the academic work of Deans of faculties.
- 9. Teaching 6 Credit Hours per semester.

# 9 May 2003 – September 2006 - **Dean** of the Emirates College of Technology **Duties:**

- 1. Coordinating with the UAE Ministry of Education (Higher Education) concerning matters related to the Institutional Licensure and Program Accreditation.
- 2. Reporting to the Ministry of Education the necessary amendments in the ECT program(s), curricula in due time as approved by the Teaching and Learning Committee.
- 3. Meeting with the Teaching Unit Heads, concerning academic issues (teaching, classes, students, instructors... etc.).
- 4. Following up of students' academic performance, attendance and conduct with the concerned faculty and staff (approval of academic notices, probation, attendance warnings, enforced withdrawal notices, dismissal, readmission, and suspension.)
- 5. Approving of students' admission in cooperation with the Registrar's office.
- 6. Addressing faculty and students grievances.
- 7. Delegating the necessary authority to the Assistant Dean/Assistant Director.
- 8. Supervising academic advising, curriculum and faculty development issues.
- 9. Assuming responsibility of recruiting faculty.
- 10. Submitting reports to the Director regarding all academic issues at ECT.
- 11. Issuing Policy and Office Memos regarding all necessary academic matters.
- 12. Monitoring Student Development Services.
- 13. Chairing the Teaching and Learning Committee and concerned College Committees.

# May 1994 – May 2003 **Economic Expert, Ministry of Economy and Commerce** - Abu Dhabi, U.A.E.

#### **Duties:**

- 1. Advising on economic policy measures.
- 2. Advising on statistical issues.
- 3. Writing reports and policy memos on certain economic phenomena.
- 4. Providing training to staff members on economic research and supervising their research work.
- 5. Carrying out economic research on various economic aspects pertinent to the U.A.E Economy.
- 6. Assisting in the establishment of a research department in the Ministry.

October 1993-May 1994 - **Acting Director**, Center For International Studies, Royal Scientific Society, Amman Jordan.

### **Duties:**

- 1. Managing economic research in the center and proposing research topics.
- 2. Supervising research work of staff members.
- 3. Participating in the executive committee of the Royal Scientific Society.
- 4. Carrying out economic studies on the Jordanian economy, independent states of the former Soviet Union, and economics of peace.

April 1992 - October 1993 - **Division Chief**, International Political Economy Studies Division, Center for International Studies, Royal Scientific Society, Amman-Jordan. **Duties:** 

- 1. Undertaking economic studies pertinent to the Jordanian economy.
- 2. Conducting socio-economic studies on the independent states of the former Soviet Union.
- 3. Preparing studies and papers on issues related to the economics of peace in the Middle East
- 4. Supervising the research work of staff members in my division.

January 1990 - April 1992 - **Division Chief**, Economic Studies Division, Royal Scientific Society, Amman-Jordan.

#### **Duties:**

- 1. Carrying out socio economic studies on the Jordanian economy.
- 2. Preparing working papers for local regional and international seminars and conferences.
- 3. Supervising the research work of staff members in my division.
- 4. Evaluating the research work in the department.

January 1988-January 1990 - **Economist**, International Monetary Fund, Washington, D.C, U.S.A.

#### **Duties:**

- 1. Desk economist of Syria, Libya and Bahrain at various times.
- 2. Participated in country missions.
- 3. Participated in preparing country reports: recent economic developments and staff reports.

July 1984 - January 1988 - **Division Chief** - Economic Studies Division, Royal Scientific Society, Amman - Jordan.

### **Duties:**

- 1. Conducting socio-economic studies on Jordan.
- 2. Supervising the research work of staff members in my division.

3. Carrying out research on the economies of the Occupied Territories (The West Bank and Gaza Strip).

Feb. 1982 - July 1984, **Division Chief** - Economies of the Occupied Territories Division, Royal Scientific Society, Amman - Jordan.

## **Duties:**

- 1. Undertaking studies on the economies of the Occupies Territories (The West Bank and Gaza Strip).
- 2. Evaluating studies conducted by staff members in other divisions.
- 3. Supervising the research work of staff members in my division.

December 1975-Feb. 1982 - **Economic Researcher**, Royal Scientific Society, Amman - Jordan.

# **Duties:**

- 1. Participating in carrying out socio-economic studies pertinent to the Jordanian economy.
- 2. Participating in conducting studies on the economies of the Occupied Territories (The West Bank and Gaza Strip.)

September 1972- December 1975 - Researcher, National Planning Council, Amman Jordan.

#### **Duties:**

- 1. In charge of the technical assistance provided by UNDP, British Council and USAID to Jordan.
- 2. Following up matters related to international organizations.

## **8 - PUBLICATIONS:**

## A - Author

- 1. "The Positive Effects of Restricting the Consumption and Importation of luxury Goods on the Development Process", August 1982, (Arabic).
- 2. "The Israeli Mediterranean- Dead Sea Canal and Its Impact on Jordan and the Occupied Territories", Sept. 1982, (Arabic & English).
- 3. "How to Restrict the Importation and Consumption of Luxury Goods in Jordan "
  <u>The Arab Perspective</u>, The Jordan Center for Studies and Information, No. 3, May 1983, (Arabic).
- 4. "The Strategy of Import Substitution Industrialization: A Critique", <u>Banks in</u> Jordan, No. 4, May 1984, (Arabic).
- 5. "A Glance at the Industrial Development Strategy in the Arab World ", News of the Royal Scientific Society, No. 12, May 1985, (Arabic).

- 6. "The Jordanian Manpower and its Role in Economic Development " Al- A'mal, No. 29 and 30, Year 8, 1985, (Arabic).
- 7. "Exports and the Process of Development in Jordan "The Arab Perspective, The Jordan Center for Studies and Information, No. 8, October 1986 (Arabic).
- 8. "Technology Acquisition in the Development of the Cement Industry in Jordan" and " the Development of Technological Capacity in the Jordanian Cement Industry " Chapters 4 and 8 respectively in ESCWA: The Acquisition of Imported Technology for Industrial Management, Problems of Strategy and Management in the Arab Region, (United Nations, 1986) (English). This book was also published in Arabic by " The Center for Arab Unity Studies " and " ESCWA", March 1987.
- 9. "Population, Emigration and Manpower in the Occupied Arab Territories ", <u>Jamiet E1 Thaqafa El-Islamia El-Khieria</u>, Doma-Hebron Governorate, January 1987, (Arabic).
- 10. "Industrial Development in the Arab World "Al Amal, No. 38, Year 10, July 1987 (Arabic).
- 11. "The Labor Market and Unemployment in Jordan" Paper presented at the Experts Meeting on "Structure of Manpower in the Jordanian Labor Market" (ILO and Royal Scientific Society, Amman -Jordan, May 23,1990) (Arabic). Also, it was published in Nabeil Khoury and Ahmad Q. Al- Ahmed (Eds.): Structures of Manpower in the Jordanian Labor Market, (Al- Matba'ah al-watanieh, Amman Jordan, 1991), (Arabic).
- 12. "Major Employment Issues in Some Arab Countries "paper presented at the senior policy seminar on "Employment Policy in Arab Countries", (EDI /World Bank and Royal Scientific Society, Amman- Jordan, June 25-27, 1990), (English).
- 13. "Developments and Characteristics of the Jordanian Labor Market 1955-1989", paper presented at the seminar on " The Jordanian Labor Market Development and Prospects", (Center for Strategic Studies and Friedrich Ebert Stiffing, Amman Jordan 18/9/1990), (Arabic and English). Also it was published in Kamel Abu Jaber, Saleh Khasawnah and Matthes Buhbe (Eds.). The Jordanian Labor Market Developments, Characteristics, Policies and Prospects, (Dar Al-Bashir, Amman Jordan, 1991), (Arabic).
- 14. "A Comparative Study for Major Characteristics of Labor Markets in Some Arab Countries, <u>Al-Amal</u>, No. 52 December 1990.
- 15. "A Comparative Study of Employment Strategy in some Arab Countries" <u>Al-Amal,</u> No. 55-56, 1991, (Arabic).
- 16. "International Economic Assistance to the Palestinian People and to the Region", Paper presented at the United Nations Asian Seminar and NGO Symposium on the Question of Palestine, Nicosia, Cyprus 20-24 January 1992, (English).

- 17. "Dimensions of Jordan's External Indebtedness" Paper presented at the seminar on "Indebtedness of the Arab World", held at the National Planning Institute in Cairo, 22-24 February 1992. It is published in the National planning Institute and Friedrich Ebert Stiffing: Proceedings of the Seminar on Indebtedness of the Arab World; (NPI, Cairo, 1992), (Arabic).
- 18. "Constraints of Female Employment in the Private Sector of Jordan " Paper presented at the Seminar on " The Role of Working Women in Modern Industries in the Arab World ", held in Amman, 6-8 April 1993, (Arabic).
- 19. "Unemployment in Jordan: Future outlook", Paper presented at the Conference on the "Jordanian National Economy: Problems and Prospects, Amman Jordan", June 13-15, 1993, (Arabic). Also it was published in Mustafah AL -Hamarnah (e.d.): Jordanian Economy: Problems and Prospects, (Strategic Studies Center Jordan University, 1994).
- 20. "Prospects of Trade Relations Among Jordan, Palestine and Israel after the Achievement of Peace in the Middle East", paper presented at the Seminar on "Future of Arab Economies in the Contemporary Changes ", held in Cairo 18-20/11/1993. Also it was published by the "Economic Research Forum for the Arab Countries, Iran and Turkey" in Cairo, as a working paper No.9408, in English in 1994.
- 21. "Labor Markets and Employment Strategies in Some Arab Countries ", paper presented at the International Center for Economic Growth's First Conference of Correspondent Institutes in the Middle East and North Africa, Cairo, July 6-8/1994, (English).
- 22. "Potential Trade Cooperation Among Jordan, Palestine and Israel" paper presented at the Institute of Global Conflict and Cooperation conference on "Promoting Regional Cooperation in the Middle East", Vouliagmeni, Greece. Nov.4-7, 1994. (English).
- 23. "Trade Liberalization and Foreign Investment in Jordan" paper presented at the Economic Research Forum For The Arab Countries, Iran & Turkey (ERF) workshop on "Trade Liberalization and Foreign Investment" that was held in Istanbul on 16-18 Sept. 1995, (English). Also it was published by ERF as a working paper No.9611 in 1996; and was published in Raed Safadi (ed.): "Opening Doors to the World, A New Trade Agenda for the Middle East", (The American University in Cairo Press, 1998).
- 24. "Commercial Implications of Jordan's GATT \ WTO Membership for the Industrial Sector ", paper presented at the conference on "Implications of the Uruguay Round for the Arab Countries " that was held by the Economics Department of Cairo University in Cairo during 13 15 January 1996 (Arabic).
- 25. "The Relation between public Expenditure Population, Growth and the Labor Force in the United Arab Emirates "Unpublished study for the Ministry of Economy and Commerce / Abu Dhabi, January 1995 (Arabic).

- 26. "Economic Status of the Construction Sector in the United Arab Emirates ". Unpublished study for the Ministry of Economy and Commerce / Abu Dhabi, June 1995 (Arabic).
- 27. "The Role of Multinational Companies in Developing Countries". Published in Economic Affairs, No. 7 January 1997 (Crown Prince's Office/Directorate of Research and Studies, Abu Dhabi UAE) (Arabic).
- 28. "The United Arab Emirates' Economy ". A study presented at the Command and Staff College / Abu Dhabi, July 1996, (Arabic). Also it was published in Economic Affairs, No.9, July 1997 (Crown Prince's office / Directorate of Research and Studies, Abu Dhabi UAE).
- 29. "The UAE Economy and Trade Policy" Paper Presented at the national seminar on "The National Trade Policy and Multi-international Trade System" held by The Gulf Institute for International Law and UNCTAD, Dubai 19-20/4/1998, (Arabic).
- 30. "The Economic Implications of Joining WTO for the UAE's Economy ", paper presented at the national seminar on "The Impact of Trade Liberalization Agreements (GATT) on the Economy of UAE" held by the Economic Department of Ras AL-Khaimah, Ras AL-Khaimah, 24 October 1998, (Arabic). Also it was published in Economic Affairs, No. 15, January 1999 (Crown Prince's Office, Directorate of Research and Studies, Abu Dhabi UAE).
- 31. "The UAE's Economy: Achievements and Prospects", study published by SESRTCIC Journal of Economic Cooperation of Islamic Countries, Volume22 (2001) No.4 (English), in Arabic, Volume23 (2002).
- 32. "The Economic Impact of The Industrial Sector in The UAE", unpublished study for the Ministry of Economy and Commerce/Abu Dhabi, August 2002(Arabic).
- 33. "Trade Liberalization and Accession to WTO: The UAE Case", paper presented at the international conference on" WTO and the Arab Countries: Economic and Social Impact and the Prospects for Inter-Arab Co-operation", held in the Institute of Arab and Islamic Studies, University of Exeter, UK, on 23-25 September 2002, (English).
- 34. "UAE Development Perspectives", paper presented at the Second Meeting of the United Nations Organizations, Abu-Dhabi 21/10/2002(English).
- 35. "Major Features of The UAE Economy", study presented at a training course in the Ministry of Foreign Affairs-Emirates Diplomatic Institute-Abu dhabi-UAE,July,2004.(Arabic)
- 36. "A Brief About Major Economic Concepts", study presented at a training course in the Ministry of Foreign Affairs-Emirates Diplomatic Institute-Abu dhabi-UAE,March-2005.(Arabic)

- 37. "A Glance at Diplomatic Economics in the UAE" study presented at a training course in the Ministry of Foreign Affairs-Emirates Diplomatic Institute-Abu dhabi-UAE,March-2006.(Arabic)
- 38. "Major Indicators of Oil Economics in the UAE" study presented at a training course in the Ministry of Foreign Affairs-Emirates Diplomatic Institute-Abu dhabi-UAE,March-2007.(Arabic)
- 39. "The Economics and Development Role of Oil in the UAE", study presented at a training course in the Ministry of Foreign Affairs-Emirates Diplomatic Institute-Abu dhabi-UAE,June-2010.(Arabic)
- i. 40-"Between the Quantitative and Qualitative Economic Growth" article in The Chamber (News Bulletin Issued by Ajman Chamber, year, 4, Issue No. (18) 2011). (Arabic).
- ii. 41-"A Brief on the Gulf Common Market" article in Ajman (Ajman Magazine, a periodical issued by Ajman Chamber, Issue 62, Dec.2011) (Arabic).
- iii. 42-"A Brief on the American Debt Problem and Its International Economic Implications" article in The Chamber (News Bulletin Issued by Ajman Chamber, year, 5, Issue No. (22) 2012). (Arabic).
- iv. 43--"A Brief On the Customs Union Of the Cooperation Council of the Arab States of the Gulf" article in Ajman (Ajman Magazine, a periodical issued by Ajman Chamber, Issue 63, March, 2012) (Arabic).
- v. 44- "The Economic Role of Multinational Companies in Developing Countries" article in Ajman (Ajman Magazine, a periodical issued by Ajman Chamber, Issue 64,July,2012) (Arabic).

## **B- Co-Author**

- 1. "Economic Development Indicators of Jordan", 1975, (English & Arabic).
- 2. "Economies of the Occupied Territories, The West Bank and Gaza Strip, 1968-1976", (Arabic).
- 3. "Implications of the Israeli Economic Measures (October 1977) for the Economies of the West Bank and Gaza Strip", (Arabic).
- 4. "Rationalization of Imports in Jordan", Dec. 1977, (English).
- 5. "The Significance of Some West Bank Resources to Israel", Feb. 1979, (Arabic & English).
- 6. "Composition of Visible Imports: An Industrial Development Potential", April 1979, (English).
- 7. "The Promotion of Manufactured Exports of Jordan", Nov.1979, (Arabic).
- 8. "The Israeli Invasion of Lebanon A Camouflage Instrument to Consolidate the Occupation", August 1982, (Arabic).

- 9. "The Occupation... Israeli Colonization of Arab Lands " Oct. 1982, (English & Arabic).
- 10. "The Jordanian Economy and Food Processing Industries", January 1983 (Arabic).
- 11. "The Occupation...Israeli Colonization of Arab Lands" (Revised Edition), Jan. 1983, (English & Arabic).
- 12. "Present Status and Prospects of Free Zones in Jordan: Their Role in Economic Development and Their Relation with Other Institutions, Sept. 1985,(Arabic).
- 13. "Prospects of the Socio Economic Relations Between The East Bank and the Occupied Territories (West Bank and Gaza Strip) " Dec. 1985, (Arabic), (Not for distribution).
- 14. "The Socio- Economic Impact of Guest Workers in Jordan", March 1986, (English).
- 15. "The Unemployment Problem in Jordan: Characteristics and Prospects", (English), (RSS), Nov. 1987.
- 16. "Import Capacity and Economic Growth in Jordan; 1973- 1985", (English and Arabic), (RSS), August 1987.
- 17. "Bahrain Recent Economic Developments and Staff Report", (Unpublished Report, IMF, October, 1988), (English).
- 18. "Syrian Arab Republic-Recent Economic Developments and Staff Report" (Unpublished Report, IMF, April 1989), (English).
- 19. "Libya Recent Economic Developments and Staff Report", (Unpublished Report, IMF, October 1989), (English).
- 20. "Oman Staff Report" (Unpublished Report, IMF, November 1989), (English).
- 21. Public Finance in Islam (Readers Publishers, Lahore Pakistan, 1990), (English).
- 22. Employment Opportunities for Women in the Jordanian Labor Market, 1990 (RSS, March 1992), (English). Also, it was published by the Ministry of Planning (Amman- Jordan, March 1992).
- 23. Unemployment in Jordan: Dimensions and Prospects (RSS, in Arabic, Sept. 1992, and in English, Feb. 1993).
- 24. Muslims in the Former Soviet Union, (RSS Nov. 1992), (English).
- 25. <u>Securing Peace in the Middle East: Project on Economic Transition</u> (The Institute for Social And Economic Policy in the Middle East, John F. Kennedy School of Government, Harvard University, June 1993, (English), (Member of the Steering Committee).

- 26. Economic and Social Status in the Republic of Azerbaijan (RSS, September 1993), (Arabic).
- 27. European Free Trade Association and its Economic Relations with Jordan (RSS, Feb. 1994) (Arabic).
- 28. Towards Free Trade in the Middle East: The Triad and Beyond (The Institute for Social and Economic Policy in the Middle East, John F. Kennedy School of Government, Harvard University, June 1995), (English).
- 29. "Commercial Fraud and Counterfeiting and Their Impact on Investments and Economic Relations Among Countries and International Blocks", Paper Presented at the seminar on "Combating Commercial Fraud and Counterfeiting of Trade Marks" held by the Ministry of Economy and Commerce in Dubai on 16-17/10/2001 (Arabic). Also it was published in "Public Affairs" January 2003, No. (21)(Crown Prince Office, Directorate of Research and Studies, Abu Dhabi-UAE).
- 30. "Future of UAE's Foreign Trade under WTO Agreements", Paper Presents at the national seminar on "UAE's Domestic Exports: Status and Prospects", held by Abu-Dhabi Chamber of Commerce and Industry in Abu-Dhabi on 22/10/2001 (Arabic).
- 31. "A Glance at Arab Investments, Status and Prospects", paper presented at the conference on "Arab Joint Ventures", Dubai 20/5/2002(Arabic).
- 32. "Status and Prospects of Garment Industry in Ajman Emirates, 1991-2010", (Research and Studies Center, Ajman Chamber of Commerce and Industry, October, 2011), (Arabic).
- 33. "Investment Incentives of the Operating Companies in Ajman Emirate 2011: Between Status and Prospects" (Research and Studies Center, Ajman Chamber of Commerce and Industry, August, 2012), (Arabic).

Note: Unless otherwise mentioned, all studies have been published by the Royal Scientific Society (RSS) Amman-Jordan.

### 9 - OTHER ACHIEVEMENTS

- 1. Directed and participated in preparing the documents required for obtaining the initial accreditation and licensure for the City University College of Ajman from the Ministry of HigherEducation and Scientific Research (CAA) in UAE for the following programs:
  - i. Bachelor of Business Administration (English), specialization in:
    - a. Accounting and Finance, January 2012
    - b. Marketing, January 2012
    - c. Human Resource Management (English), July 2012
    - d. Human Resource Management (Arabic), October 2013
    - e. Management Information System, July 2012
    - f. Hospitality and Tourism Management, November 2013

- ii. Bachelor of Law (Arabic), February 2013
- iii. Bachelor of Public Relations and Advertising (Arabic), August 2013
- iv. Professional Diploma in Teaching (Arabic), February 2014
- v. Master in Law (Arabic), specialization in:
  - a. Private Law, January 2015
  - b. Public Law, January 2015
- vi. Master's in Business Administration, specialization in:
  - a. Financial management, February 2015
  - b. Total Quality Management, February 2015
  - c. Islamic Finance, February 2015
  - d. Marketing, February 2015
  - e. Human Resource Management, February 2015
- 2. Directed and Participated in preparing the documents required to obtain the accreditation and licensure for the Emirates College of Technology (ECT) in Abu Dhabi from the Ministry of Higher Education and Scientific Research/UAE and in accordance with the Ministry's Standards and Requirements, namely:
  - i. ECT Institutional Effectiveness Report 2002-2003.
  - ii. Application for ECT Academic Program Accreditation (Business Administration and Computer Information Systems (Double Major) Program) and all related documents January 2004.
  - iii. ECT Compliance Report June 2004.
  - iv. ECT Institutional Effectiveness Report 2004-2005 (3 Volumes).
- 3. Prepared the <u>Needs Assessment Reports</u> in Compliance with the Ministry of Higher Education Scientific Research Standards/UAE that were based on market surveys for the following programs:
  - a. Needs Assessment Report for Two-Year Diploma in Human Resource Management, October 2006.
  - b. Needs Assessment Report for Two-Year Diploma in Banking and Finance, October 2006
  - c. Needs Assessment Report for Two-Year Diploma in Accounting, October 2006
  - d. Needs Assessment Report for Two-Year Diploma in e-Commerce and Marketing, October 2006
  - e. Needs Assessment Report for Two-Year Diploma in Computer Graphic Design and Animation, October 2006
  - f. Needs Assessment Report for Two-Year Diploma in Mass Communication and Public Relations, October 2006
- 4. Directed and Participated in preparing the new program Accreditation Application Initial Accreditation and required documents for the following programs at ECT:
  - a. Two-Year Diploma Program in Human Resource Management, December 2006.
  - b. Two-Year Diploma Program in Banking and Finance, December 2006.
  - c. Two-Year Diploma Program in Accounting, December 2006.
  - d. Two-Year Diploma Program in Banking and Finance, December 2006.

- e. Two-Year Diploma Program in e-Commerce and Marketing, December 2006.
- f. Two-Year Diploma Program in Computer Graphic Design and Animation, December 2006.
- g. Two-Year Diploma Program in Mass Communication and Public Relations, December 2006.
- 5. Directed and Participated in Preparing the reports on ECT Compliance with the Commission for Academic Accreditation / UAE Recommendations for Initial Accreditation of the following programs:
  - i. Human Resource Management, July 31st, 2007
  - ii. Computer Graphic Design and Animation, May 15, 2007 and February 2008.
  - iii. Banking and Finance May 31 2007 and February 2008.
  - iv. Accounting, May 31 2007 and February 2008.
  - v. E-Commerce and Marketing, September, 2007 and February 2008.
  - vi. Mass Communication and Public Relations, September 2007 and May 2008.
- 6. Directed and Participated in Preparing the ECT Application for Accreditation for the "Two-Year Diploma Program in Business Administration and Computer Information Systems (Double Major) Submitted to the Ministry of Higher Education and Scientific Research-May 2009.
- 7. Directed and Participated in Preparing the <u>ECT Strategic Plan 2007-2012</u> with its annexes the following plans:
  - i. ECT Master Academic Plan 2007-2012
  - ii. ECT Master Integrated Strategic Marketing Communication and Student Enrollment Plan 2007-2012.
  - iii. ECT Master Human Resource Plan 2007-2012.
  - iv. ECT Master Facilities Plan 2007-2012.
  - v. ECT Master Financial Plan 2007-2012.
  - vi. ECT Student Services Plan 2007-2012.
  - vii. ECT Institutional Effectiveness Plan 2007-2012.
- 8. Participated in preparing the Revised Curriculum of 2-year Diploma(Double Major)Program in Business Administration and Computer Information Systems(BACIS)Submitted to the Ministry of Higher Education and Scientific Research-May 2010.
- 9. Directed and Participated in Preparing all the required documents for the Initial Accreditation of the following Academic programs for the City University College of Ajman during 1/10/2011-1/3/2013:
  - a- BBA in Finance and Accounting (Initially Accredited on 1/1/2012)
  - b- BBA in Marketing (Initially Accredited on 1/1/2012)
  - c- BBA in MIS (Initially Accredited on 8/7/2012)
  - d- BBA in HRM (Initially Accredited on 8/7/2012)
  - e- Bachelor of Law in Arabic (Initially Accredited on 1/2/2013)

10. Directed and Participated in Preparing the market feasibility studies for the Academic programs mentioned above in no.8 for the City University College of Ajman during 1/10/2011-5/1/2013.

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