

Sofiane GHALI

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Department of Economics
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Fields of Specialization

International Trade
Industrial Organization
Development and Economic Growth

Academic Appointments.

- ◆ Since 2010 :
Dean,
Higher School of Economic and Commercial Sciences of Tunis (E.S.S.E.C)
University of Tunis.
- ◆ 2009 - 2010 :
Full Professor,
Department of Economics,
Faculté des Sciences Economiques et de Gestion de Nabeul,
University of Carthage.
- ◆ 2004 - 2009 :
Associate Professor,
Department of Economics,
Faculté des Sciences Economiques et de Gestion de Nabeul,
University of Carthage.
- ◆ 1991 - 2003:
Assistant Professor,
Department of Economics,
Faculté des Sciences Economiques et de Gestion de Tunis,
University of Tunis-El Manar.
- ◆ December 2000 - January 2001:
July 1999 - September 1999:
August 1996 - June 1997:
Visiting Researcher,
Department of Economics,
University of Québec at Montréal, Canada.
- ◆ July 1989 - December 1991:
Researcher,
Centre de Recherche sur les Politiques Economiques (CERPE),
University of Québec at Montréal, Canada.

- ◆ September 1989 - December 1989:
Teaching Assistant,
Department of Economics.
University of Québec at Montréal, Canada.

Education.

- ◆ Ph.D. in Economics (Doctorat d'Etat), 2003.
Faculté des Sciences Economiques et de Gestion de Tunis,
University of Tunis - El Manar, Tunisia.
- ◆ M.Sc. in Economics, 1990.
University of Québec at Montréal, Canada.
- ◆ B.Sc. in Economics, 1988.
University of Québec at Montréal, Canada.

Fellowship and Other Professional Activities.

- ◆ Member of the Forum Euro-Méditerranéen des Instituts Economiques (FEMISE).
(Euro-Mediterranean Network of Economic Institutes)
- ◆ Research Associate, 2004 - present ,
Economic Research Forum for the Arab countries, Iran & Turkey (E.R.F), Cairo, Egypt.
- ◆ Research Fellow, 2012 - present,
Laboratoire de Recherche Interdisciplinaire sur les Mutations des Economies et des
Entreprises (LARIME), Ecole Supérieure des Sciences Economiques et Commerciales de
Tunis (ESSECT), University of Tunis, Tunisia.
- ◆ Research Fellow, 2009 - 2011,
Unité de Recherche en Analyses Quantitatives Appliquées à la l'Economie et à la Gestion
(UAQUAP), Institut Supérieur de Gestion de Tunis (I.S.G), University of Tunis, Tunisia.
- ◆ Research Fellow, 2004 - 2008,
Laboratoire de Recherche en Economie Quantitative de Développement (LAREQUAD),
Faculté des Sciences Economiques et de Gestion de Tunis (FSEGT), University of Tunis
El Manar, Tunisia.
- ◆ Fellow and Research Coordinator, January 1998 – December 2002,
"Observatoire de l'Entreprise", Institute for Arab Chiefs of Enterprises (I.A.C.E, Tunis,
Tunisia) with the collaboration of the Conference Board of Canada.

University and National Duties.

- ◆ 2012-2013: Member of the National Selection Committee for the recruitment of the
Associate Professors in Economics.
- ◆ 2012-2013: President of the National jury for the recruitment of the "Professeur
Technologue".

- ◆ 2012: Member of the National Committee for the recruitment of the "Professeur Maître Technologue".
- ◆ 2010 - present ,
President of the Scientific Council,
Ecole Supérieure des Sciences Economiques et Commerciales de Tunis (ESSEC),
University of Tunis.
- ◆ 2011-2012: President of the national jury for the diploma: "Certificat d'Etudes Supérieures de Révision Comptable". (National Graduate Diploma in Public Accountancy)
- ◆ 2005 - 2008, 2008-2010,
Member of the Scientific Council,
Faculté des Sciences Economiques et de Gestion de Nabeul,
University of Carthage.
- ◆ 2008 – 2010,
Member of the selection committee "Programme d'appui à la qualité de l'enseignement supérieur", University of Carthage.

Publications.

- ◆ GHALI, Sofiane and Sami REZGUI, "FDI Contribution to Technical Efficiency in the Tunisian Manufacturing Sector: Evidence from micro-panel data", *International Economic Journal*, Vol 25, No 2, pp. 319-339, June 2011.
- ◆ GHALI, Sofiane and Pierre MOHNEN, " The Tunisian Path to Development: 1961-2001", The World Bank, 2004.
<http://info.worldbank.org/etools/reducingpoverty/casestudy.asp?type=case&cid=32>
- ◆ GHALI, Sofiane and Sami REZGUI, "L'apport de l'IDE à l'efficience des entreprises du secteur manufacturier tunisien.", In *Investissement Direct Etranger et Compétitivité : Quels Enjeux Pour la Tunisie ?*, Institut d'Economie Quantitative, Ministère du Développement et de la Coopération Internationale, Tunisia, 2005.
- ◆ GHALI, Sofiane and Pierre MOHNEN, "Restructuring and Economic Performance: the Experience of the Tunisian Economy", in *Trade Policy and Economic Integration in the Middle East and North Africa: Economic Boundaries in Flux*, (Hassan Hakimian and Jeffrey B Nugent, Eds), London: Routledge-Curzon, 2003, pp.101-118.
- ◆ "Economic Trends in the MENA Regions, 2002", contributed to Chapter 4: "The Challenge of MENA Competitiveness in Industry", The American University in Cairo Press, Cairo, New-York, 2002.
- ◆ GHALI, Sofiane, "Evaluation de la capacité innovatrice des firmes tunisiennes", *Finances & Développement au Maghreb*, No 26, Mars 2001, pp. 40-49.
- ◆ GHALI, Sofiane, "Régimes des prix et organisation de la concurrence", in *Schéma Global de Développement de l'Economie Tunisienne à l' Horizon 2010*, Etude stratégique No 3, Vol III, Institut d'Economie Quantitative, Tunisia, 1995.

Consultancy and Research Contracts.

- ◆ 2013,
"Arab Development Portal: A Knowledge Platform", joint World Bank-UNDP Project, Global Expert.
- ◆ 2013- in progress,
"SME Policy Index for the Middle East and North Africa", joint EC-OECD project, project leader and co-ordinator for Tunisia.
- ◆ 2012- 2013,
"Structural Transformation and Industrial Policy in Tunisia", Economic Research Forum (ERF)-FEMISE-European Investment Bank sponsored project.
- ◆ 2012,
"Changement Structurel et Exportations en Tunisie" (Structural Transformation and Export in Tunisia), World Bank Report.
- ◆ 2012,
"A New Investment Code For Tunisia", I.A.C.E. project (Arab Institute of Business Leaders, Tunis, Tunisia), Project Leader.
- ◆ 2011- 2012,
"Free Trade Agreement, Non-Tariffs Barriers, R&D spillovers and T.F.P: Impact on Trade and Competitiveness of the Tunisian and Egyptian Manufacturing Sectors", Economic Research Forum (ERF) sponsored project, Principal Investigator.
- ◆ 2011,
"Knowledge and employment creation in Tunisia", World Bank Report.
- ◆ 2010 – 2011,
Implementation and coordination of the project: "Promoting Tunisia's High Tech Industries", World Bank Project, Project Leader.
- ◆ 2010,
National Innovation Survey, World Bank Project, Project Leader.
- ◆ April 2010 – October 2010,
Creation of the Tunisian Non-Tariffs-Measures (NTM) Database, World Bank -FEMISE Project, Principal Investigator.
- ◆ 2010 – 2011,
"An assessment of the technological intensity of the Tunisian exports", World Bank Project, Project Leader.
- ◆ 2010,
"Evaluation comparative des politiques actives d'emploi en Tunisie et au Maroc: Cas des diplômés de l'enseignement supérieur", FEMISE Project (in collaboration with University of Marrakech, University of Rabat, Université libre de Bruxelles, IACE-Tunis, FSEGN).
- ◆ 2005-2006,
"Investissement Direct Etranger et Compétitivité : Quels Enjeux Pour la Tunisie ?", Institut d'Economie Quantitative, Ministry of Economic Development and International Cooperation, Tunisia, Principal Investigator.

- ◆ 2005,
External Peer Reviewer
African Economic Outlook (AEO) 2004/2005, *African Development Bank / OECD*, 2005.
- ◆ 2004,
Editor, Conference Proceedings of the Institut d'Economie Quantitative (I.E.Q, Tunis),
"Compétitivité, Croissance et Ouverture Economique: Enjeux et Défis", Tunis,
October 23-24, 2003.
- ◆ September 1994 - November 1995,
Member of the strategic study team: "Tunisia growth model: 2010",
Institut d'Economie Quantitative (I.E.Q, Tunis),
Ministry of Economic Development, Republic of Tunisia.

Working Papers and Works in Progress.

- ◆ "Effects of NTMs On the Extensive and Intensive Margins To Trade: The Case of Tunisia and Egypt", *ERF Working Paper Series, No 820*, December 2013.
- ◆ "Trade, Transaction Costs and TFP: Evidence From Tunisia and Egypt", *ERF Working Paper Series, No 807*, December 2013.
- ◆ "Trade and R&D Externalities: Impact on the Cost of Production of the Tunisian Manufacturing Sector", *ERF Working Paper Series, No 801*, November 2013.
- ◆ "Partenariats Public- Privé et relance de l'investissement en Tunisie : opportunités et contraintes", I.A.C.E, December 2013.
- ◆ "Are Jordan and Tunisia's Exports Becoming More Technologically Sophisticated? Analysis Using Highly Disaggregated Export Databases.(with Ndiame Diop),

The World Bank, MENA Working Papers Series, No 54, Feb 2012.
and
ERF Working Paper Series, No 723, November 2012.
- ◆ "Attractivité des investissements: Quelques pistes de réflexion", I.A.C.E, December 2011.
- ◆ "Economic Restructuring and Total Factor Productivity Growth: Tunisia Over the Period 1983-2001" (with Pierre Mohnen),

CIRANO Scientific paper 2010s-26, Montréal 2010,
and
MERIT-Infonomics Research Memorandum 2010-033, Maastricht (Netherlands) 2010,
and
ERF Working Paper Series, No 572, 2010.
- ◆ "Patents and Innovative Activity: The Tunisian Case." (with Sami Rezgui), in progress, 2009.
- ◆ "FDI Contribution to Technical efficiency in the Tunisian Manufacturing Sector" (with Sami Rezgui), *ERF Working Paper Series, No 421*, 2008.

- ◆ "Employment, Qualification and Knowledge Based Economy", World Summit on The Information Society, 2005.
- ◆ "Economic Restructuring and Efficiency of Firms: The Case of the Tunisian Manufacturing Sector" (with Pierre Mohnen), mimeo 2004.
- ◆ "An Analysis of the Innovative Capacity of the Tunisian Firms: A Patent Approach", mimeo 2003".
- ◆ "TFP and Economic Potential of the Tunisian Economy" (with Pierre Mohnen), Economic Research Forum, WP # 0225, 2002.
- ◆ "Restructuring and Economic Performance: the Experience of the Tunisian Economy" (with Pierre Mohnen),
 CIRANO Scientific paper 2002s-26, Montréal 2002.
 and
 MERIT- Infonomics Research Memorandum 2002-009, Maastricht (Netherlands), 2002.
- ◆ "Régimes de prix et organisation de la concurrence",
 Institut d'Economie Quantitative, Note I – 18,
 Ministère du développement Economique, République Tunisienne, Août 1995.
- ◆ "An Input-output Analysis of the Tunisian Inter-industry Technology Flows", mimeo.

Awards and Distinction.

- ◆ Finalist in the Awards for Outstanding Research on Development in the Category: "Industrial Development and Long-Term Growth"
 Global Development Awards Competition, Global Development Network (G.D.N),
 World Bank, Beijing, China, January 2007.
- ◆ Finalist in the Awards for Outstanding Research on Development in the Category: "Education, Knowledge and Technology".
 Global Development Awards Competition, Global Development Network (G.D.N),
 World Bank, Cairo, Egypt, January 2003.

Conference Presentations (with selection committee):

- ◆ Economic Research Forum (E.R.F), 18th Annual Conference, Cairo, Egypt, March 25-27, 2012.
- ◆ Institut Arabe des Chefs d'Entreprises (I.A.C.E.), 26^{ème} Journées de l'Entreprise, Sousse, Tunisie, 13-14 Décembre 2011, "Attractivité des investissements: Quelques pistes de réflexion".
- ◆ Annual Bank Conference On Development Economics (ABCDE 2010), World Bank, Stockholm, Sweden, May 31–June 2, 2010.

- ◆ Economic Research Forum (E.R.F), 16th Annual Conference, Cairo, Egypt, November 7-9, 2009.
- ◆ The Global Network for the Economics of Learning, Innovation, and Competence Building Systems (Globelics), UNU-MERIT and CRES, Dakar, Senegal, October 6-8, 2009.
- ◆ Banque de France-FEMISE, International Workshop on "Firm Productivity, Trade and Development", July 8-9, 2009, Aix-En-Provence, France.
- ◆ Economic Research Forum (E.R.F), Regional Conference on Access and Equity in Financing Higher Education in Arab Countries, June 17-18, 2009, Amman, Jordan.
- ◆ GDRI-DREEM- University of Paris Dauphine, Galatasaray University, Istanbul, Turkey, May 21-23, 2009.
- ◆ Economic Research Forum (E.R.F), 15th Annual Conference, Cairo, Egypt, November 23-25, 2008.
- ◆ 15th World Congress of the International Economic Association, Istanbul, Turkey, June 25-29, 2008.
- ◆ Annual Bank Conference On Development Economics (ABCDE 2008), World Bank, Cape Town, South Africa June 9-11, 2008.
- ◆ Global Development Network (G.D.N), World Bank, The Ninth Annual Global Development Conference, Brisbane, Australia, January 29-31, 2008.
- ◆ Economic Research Forum (E.R.F), 14th Annual Conference, Cairo, Egypt, December 28-30, 2007.
- ◆ African Development Bank / UNECA, 2nd African Economic Conference on Opportunities and Challenges of Development for Africa in the Global Arena, Addis-Ababa, Ethiopia, November 15-17, 2007.
- ◆ Global Development Network (G.D.N), World Bank, The Eighth Annual Global Development Conference, Beijing, China, January 14-16, 2007.
- ◆ Economic Research Forum for the Arab countries, Iran & Turkey (E.R.F), 13th Annual Conference, Kuwait, December 16-18, 2006.
- ◆ Lebanese American University, 8th International Conference on the Economics and Finance of the Middle East and North Africa, May 22-24, 2006, Byblos, Lebanon.
- ◆ World Summit on The Information Society, Second phase, Tunis, Tunisia, November 16-18, 2005. "Employment, Qualification and Knowledge Based Economy".
- ◆ Lebanese American University, 7th International Conference on the Economics and Finance of the Middle East and North Africa, May 30 – June 1, 2005, Byblos, Lebanon.
- ◆ Economic Research Forum for the Arab countries, Iran & Turkey (E.R.F), 11th Annual Conference, Beirut, Lebanon , December 14-16, 2004.
- ◆ World Bank Global Conference on "Reducing Poverty, Sustaining Growth: What Works, What Doesn't, and Why", Shanghai, China, May 25-27, 2004.

- ◆ Global Development Network (G.D.N), World Bank, The 5th Annual Global Development Conference, "Understanding Reform", New Delhi, India, January 28-30, 2004.
- ◆ Economic Research Forum for the Arab countries, Iran & Turkey (E.R.F), Tenth Annual Conference, Marrakech, Morocco , December 16-18, 2003.
- ◆ Euro-Mediterranean Network of Economic Institutes (FEMISE), Third Conference, Marseille, France, December 4-6, 2003.
- ◆ Global Development Network (G.D.N), World Bank, The 4th Annual Global Development Conference, Cairo, Egypt, January 18-21, 2003.
- ◆ Economic Research Forum for the Arab countries, Iran & Turkey (E.R.F), Ninth Annual Conference, Sharjah, United Arab Emirates , October 26-28, 2002.
- ◆ 14th International Input-Output Association Conference (I.I.O.A), Montréal, Canada, October 10-15, 2002.
- ◆ Economic Research Forum for the Arab countries, Iran & Turkey (E.R.F), Eighth Annual Conference, Cairo, Egypt, January 15-17, 2002.
- ◆ Applied Econometrics Association (A.E.A), 78th International Conference: "Innovations and Intellectual Property, Economic and Managerial Perspectives", Brussels, Belgium, November 22-23, 2001.
- ◆ Middle East Economic Association (M.E.E.A), First European Conference, London, Great-Britain, July 20-22, 2001.
- ◆ Economic Research Forum for the Arab countries, Iran & Turkey (E.R.F), Seventh Annual Conference, Amman, Jordan, October 26-29, 2000.
- ◆ Economic Research Forum for the Arab countries, Iran & Turkey (E.R.F), Sixth Annual Conference, Egypt, October 28-31, 1999.
- ◆ Mediterranean Development Forum (MDF II), World Bank, Marrakech, Morocco, September 3-6, 1998.
- ◆ Applied Econometrics Association (A.E.A), 68th International Conference, "Industrial Property Econometrics, Innovation and Patents", Lyon, France, May 14-15, 1998.
- ◆ Deuxièmes journées francophones de recherche opérationnelle, Sousse, Tunisia, April 6-8, 1998.
- ◆ Société Canadienne de Science Economique, 37^e Congrès, Montréal, Canada, May 14-15, 1997.
- ◆ Applied Econometrics Association (A.E.A), 54th International Conference, "Econometrics of Innovation", Luxembourg, November 28-29, 1996.