

## CURRICULUM VITAE

### **Bernard M. Hoekman**

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#### **Professional Experience**

- 2013-present **European University Institute**, Florence, Italy.  
*Professor and Director*, Global Economics, Robert Schuman Centre for Advanced Studies, Global Governance Programme.
- Responsible for managing a research program and executive training in the area of international economics and multilateral cooperation, mobilization of research funding and establishing partnerships with policy research institutes outside Europe. Ongoing research projects center on the functioning of the global trading system, trade and development, preferential trading arrangements, policy dimensions of supply chain trade and international cooperation on regulatory policies and government procurement.
- 2008-2013 **The World Bank**, Washington DC, USA.  
*Sector Director*, International Trade Department
- Managed the department's work program. Developed the World Bank Group's first trade strategy. Oversaw the provision of trade-related advisory services and other support to Bank project teams and clients. Other tasks included external resource mobilization to fund trade-related activities (helped raise some \$80 million during my tenure); maintaining relationships with other international organizations, including joint programs of activities; engagement with business groups and policy research networks around the globe; and representing the World Bank at international events and acting as the Bank's spokesperson on trade issues.
- 2000-2008 **The World Bank**, Washington DC, USA.  
*Research Manager and Senior Advisor*, Development Research Group (2000-2008)
- Led the international trade team of the Development Research Group. Functions included providing intellectual leadership on policy relevant research on international trade, economic integration and development, overseeing a group of 20+ staff and long-term consultants, mobilization and management of financial resources for the activities of group. Raised over \$5 million during 2000-08 for research programs and related staff costs. Developed and managed the Global Trade and Financial Architecture project, a UK-funded initiative that helped mobilize support for the multilateral aid for trade initiative and funded a large body of research on global trade and development policy issues.
- 2004-2005 **Sciences Po**, Paris, France.  
*Visiting Professor*, Groupe d'Economie Mondiale
- Taught courses on economic development and on trade and investment in services, assisted in developing the curriculum and provided guidance to students working on their theses.

Managed several research projects on trade agreements and development assistance ('aid for trade'); linkages between services trade, investment policy reforms and economic growth in transition economies; and the impacts of potential accession of Turkey to the EU.

1993-2000 **The World Bank**, Washington DC, USA.  
*Lead Economist*, International Economics Department (1997), Development Research Group (1998), World Bank Institute (1998-2000)  
*Senior Economist*, Finance and Private Sector Development, Europe, Central Asia and Middle East North Africa Departments (1993-96)

Responsible for providing advice on trade policy reform with a specific focus on countries in the Middle East and Eastern and Central Europe; contributing to country reports, investment projects and budget support lending operations; undertaking research on trade reform, transition economies, trade agreements, competition policy and technology diffusion.

1988-1993 **General Agreement on Tariffs and Trade**, Geneva, Switzerland  
*Economist*, Economic Research and Analysis Unit.

Undertook trade policy-related research; wrote country reports used by the GATT Balance of Payments Committee for surveillance purposes; provided analytical support to the Uruguay Round Group of Negotiations on Services; and contributed to the GATT Annual Report, *International Trade*.

1983 - 1988 **University of Michigan**, Ann Arbor, Michigan, U.S.A.  
*Research Assistant/Associate*, Institute of Public Policy Studies.

Member of a Ford Foundation-funded team led by Prof. Robert Stern. Undertook studies evaluating the operation of various treaties concluded during the Tokyo Round of trade negotiations; developed data bases used in the Michigan Model of World Production and Trade; and research on international trade and foreign direct investment in services.

## Education

1988 Ph.D. in Economics, *University of Michigan*, Ann Arbor, U.S.A.  
1985 Masters Degree in Applied Economics, *University of Michigan*, Ann Arbor, U.S.A.  
1983 Doctorandus Algemene Economie, *Erasmus University Rotterdam*, Netherlands.

## Teaching Activities

**Economic Development Institute/World Bank Institute**, 1998-2000: Designed, managed and oversaw delivery of a program of executive education courses and analytical tools to support trade policy formulation and the design of trade agreements.

Adjunct and Visiting Professor, **Sciences Po**, Paris, 1998-2010. Courses on international trade, regional integration, international cooperation and negotiations, economic development and globalization. Supervised or acted as Committee member for 8 dissertation candidates.

**World Trade Institute**, Bern, Switzerland (Masters in International Law and Economics programme), various years. Lectures on the economics of government procurement and on trade and development.

## Other Affiliations and Professional Service

- Research Fellow, International Trade program, *Centre for Economic Policy Research* (CEPR),

London, UK, 1992—present.

- Co-Director, Trade Policy Research Network, CEPR, 2015—present.
- Visiting Professor, School of Business, Management and Economics, University of Sussex, October 2015—September 2018.
- Senior Associate and Member, Advisory Committee and Scientific Committee of the Research Initiative for Arab Development, *Economic Research Forum for the Arab Countries, Turkey and Iran* (ERF), Cairo, 2000-present.
- Member, Global Agenda Council on Logistics & Supply Chain Systems, *World Economic Forum*, 2011-2016. (Chairperson of the council during 2012-2013).
- Board member, *Cordell Hull Institute*, Washington DC, 2010-present.
- Senior Associate, Florence School of Banking (EUI), 2015-present.
- External Advisory Board Member, *World Trade Institute*, University of Bern, 2015-present.
- Member, Research Council of the *World Trade Institute*, Bern, Switzerland, 2010-2012.
- Steering Committee member, *European Centre for International Political Economy* (ECIPE), Brussels, 2014 - present.
- Member, Restoring Multilateralism Project, South African Institute for International Affairs. 2013-2015.
- Adjunct Professor of International Economics, *Sciences Po*, Paris, 1998-2010.
- Member, *Center for Global Development* Working Group on Global Trade Preference Reform, 2009-10.
- Associate Editor, *Journal of World Trade* (Kluwer Academic Press), 2003—present.
- Policy Associate, *Leverhulme Centre for Research on Globalization and Economic Policy*, University of Nottingham, 2002—present.
- Director, Stichting IIDE (Institute for International and Development Economics), Rotterdam, 2000-present.
- Policy Board, *Journal of Industry, Competition & Trade* (Basil Blackwell), 2000—present.
- Advisory Board, *Journal of International Trade and Diplomacy* (Turkey), 2006—2009.
- Advisory Board, Legal and Economic Principles of World Trade Law, *American Law Institute*, 2005-2012.
- External Advisory Board, *Trade and Industrial Policy Secretariat*, South Africa, 2000-05.
- Research Associate, *Egyptian Center for Economic Studies*, Cairo, 1998—2005.
- Member, *UN Millennium Project Task Force on Trade and Finance* (chair: Ernesto Zedillo), 2003-2005.
- American Express Bank Essay Competition prize, 1993
- American Express Bank Essay Competition prize, 1991

#### **Ph.D. dissertation committee memberships**

Australian National University (two), Charles University, Prague; Erasmus University Rotterdam, European University Institute (five), University of Geneva, Graduate Institute of International and Development Studies, Geneva (seven), Sciences Po (eight), Tufts University.

## **Resource person, review and advisory activities**

African Development Bank; African Economic Research Consortium; American Enterprise Institute; American Law Institute; APEC Secretariat, Asian Development Bank Institute, Berkeley Electronic Press; Brookings Institution; Cambridge University Press; Carnegie Endowment; Centre for Business and Policy Studies, Sweden, Center for Global Development; Center for Strategic International Studies; Commonwealth Secretariat; Consumer Unit and Trust Society; Department for International Development (UK); Economic Research Forum for the Arab countries, Iran and Turkey; Economic and Social Research Council; Edward Elgar; Elsevier; Enhanced Integrated Framework Secretariat, European Commission; European Parliament; Fonds Wetenschappelijk Onderzoek Vlaanderen; Global Development Network; Harvester -Wheatshaf; International Centre for Trade and Sustainable Development; International Development Research Consortium; International Growth Centre; International Institute for Management Development (IMD); IMF, ILO; International Trade Centre; Kluwer; Korea Development Institute, Middle East Institute; MIT Press; National Science Foundation; Netherlands Organization for Scientific Research, North-South Institute; OECD; Overseas Development Institute; Oxford University Press; Princeton University Press; Petersen Institute for International Economics; Routledge; Saana Consulting; Stiftung Wissenschaft und Politik, Sussex University; Swedish International Development Agency; Swedish Institute for European Public Policy Studies; Trade Advocacy Fund; University of Michigan Press; UNDP; UNESCWA; UNCTAD; Woodrow Wilson International Center for Scholars; World Bank; World Economic Forum; World Trade Institute; WTO.

## **Refereeing**

American Economic Review, American Journal of Agricultural Economics, American Journal of Political Science, Applied Economics, Development Policy Review, *Economica*, Economic Systems, Economic Inquiry, Economic Journal, Economics, Economics and Politics, Economics of Transition, Empirical Economics, European Economic Review, European Journal of Comparative Economics, European Journal of International Law, European Journal of Political Economy, European Political Science review, Global Policy, International Economic Review, International Food Policy Research Institute, International Journal of Constitutional Law, International Organization, International Regional Science Review, International Spectator, International Studies Quarterly, Journal of Comparative Economics, Journal of Developing Areas, Journal of Development Economics, Journal of Development Studies, Journal of Economic Integration, Journal of Economic Literature, Journal of Economic Studies, Journal of International Economics, Journal of International Trade & Economic Development, Journal of World Trade, Leiden Journal of International Law, Middle East Development Journal, Oxford Review of Economic Policy, Review of Development Economics, Review of Economics and Statistics, Review of International Economics, Review of International Organizations, Review of International Political Economy, Review of World Economics, Southern Economic Journal, World Development, The World Economy, World Trade Review, World Bank Economic Review, World Bank Research Observer.

## Publications

### Books, Monographs and Reports

1. *The World Trade Organization: Law, Economics and Politics* (with Petros Mavroidis). London: Routledge, 2007 (Routledge Global Institutions Series). Second Edition, 2016.
2. “Restoring Multilateral Trade Cooperation: Project Diagnostic report,” with Richard Cunningham, Peter Draper, and Memory Dube, South African Institute for International Affairs and Cordell Hull Institute, 2015. At <http://www.saiia.org.za/news/new-project-restoring-multilateral-trade-co-operation-resources>.
3. *Regulatory Spillovers and the Trading System: From Coherence to Cooperation* (with Petros Mavroidis). E15Initiative. Geneva: International Centre for Trade and Sustainable Development (ICTSD) and World Economic Forum, 2015. At [www.e15initiative.org/](http://www.e15initiative.org/).
4. *Supply Chains, Mega-Regionals and Multilateralism: A Road Map for the WTO*. London: CEPR Press, 2014.
5. *The Political Economy of the World Trading System* (with Michel Kostecki). Oxford: Oxford University Press, 1995. Second Edition, 2001. Third Edition, 2009.
6. *Harnessing Trade for Development and Growth in the Middle East* (with Patrick Messerlin), New York: Council on Foreign Relations, 2002.
7. *Trade Laws and Institutions: Good Practices and the World Trade Organization*. World Bank Discussion Paper 282. Washington D.C.: The World Bank, 1995.
8. *Liberalizing Trade in Services* (with Pierre Sauvé), World Bank Discussion Paper 243. Washington D.C.: The World Bank, 1994.

### Edited Volumes, Symposia, Special Issues of Journals and eBooks

1. *The Internationalisation of Government Procurement Regulation*, with Aris Georgopoulos and Petros Mavroidis, Oxford University Press, forthcoming, 2016.
2. *The World Trade Organization: Past performance and ongoing challenges*, with Manfred Elsig and Joost Pauwelyn, Cambridge University Press, forthcoming, 2016.
3. *21<sup>st</sup> Century Trade Policy: Back to the Past?*, with Ernesto Zedillo, Washington DC: Brookings Institution; forthcoming 2016.
4. *The Future of the Global Trade Order*, with Carlos Primo Braga, Florence: EUI and IMD, 2016.
5. *The Global Trade Slowdown: A New Normal?* London: CEPR Press and EUI, 2015 (eBook version at VoxEU.org: <http://www.voxeu.org/content/global-trade-slowdown-new-normal>).
6. *Structural Issues at the WTO*, with Joe Francois. *World Trade Review*, 14(1), 2015.
7. *Race for the WTO Director-General Job: Seven Candidates Views*, with Petros Mavroidis. VoxEU e-book, April, 2013. At [http://www.voxeu.org/sites/default/files/file/WTO%20book\(1\).pdf](http://www.voxeu.org/sites/default/files/file/WTO%20book(1).pdf)
8. *Enabling Trade—Valuing Growth Opportunities*, Co-Director and contributor, World Economic Forum, Bain & Co. and World Bank, 2013.
9. *The WTO and Trade in Services*, Editor, Edward Elgar, 2012.
10. *Food Prices and Rural Poverty*, with Ataman Aksoy, London: World Bank and CEPR, 2010.

11. *Trade Adjustment Costs in Developing Countries: Impacts, Determinants and Policy Responses*, with Guido Porto, London: World Bank and CEPR, 2010.
12. *Rebalancing the Global Economy: A Primer for Policymakers*, with Stijn Claessens and Simon Evenett. VoxEU, 23 June 2010. At <http://www.voxeu.org/index.php?q=node/5219>.
13. *Effective Crisis Response and Openness: Implications for the Trading System*, with Simon Evenett and Olivier Cattaneo, London: CEPR, 2009.
14. *The Fateful Allure of Protectionism: Taking Stock for the G-8*, with Simon Evenett and Olivier Cattaneo, London: CEPR, 2009.
15. *Trade Preference Erosion: Measurement and Policy Response*, with Will Martin and Carlos Primo Braga, Washington DC: Palgrave-McMillan and World Bank, 2009.
16. *Trade Preferences and Differential Treatment of Developing Countries*, Editor, with Caglar Özden, Edward Elgar, 2007.
17. *Global Trade and Poor Nations: The Poverty Impacts and Policy Implications of Liberalization*, with Marcelo Olarreaga, Washington DC: Brookings Institution, 2007.
18. The WTO and Multilateral Trade Cooperation, with David Vines, Special issue of the *Oxford Review of Economic Policy*, vol. 23, no. 3, Autumn 2007.
19. *The WTO's Core Rules and Disciplines*, Editor, with Kym Anderson, 2 volumes. Edward Elgar, 2006.
20. *Government Procurement and the WTO*, Editor, with Simon Evenett, Edward Elgar, 2006.
21. Assessing the Impact of Global Liberalization and Preference Erosion: Symposium, *World Bank Economic Review*, vol. 20, no. 2, 2006.
22. *Economic Development and Multilateral Trade Cooperation*, with Simon Evenett, Palgrave/McMillan, 2006.
23. *Global Integration and Technology Transfer*, with Beata Javorcik. Palgrave/McMillan, 2006.
24. *Turkey: Economic Reform and Accession to the European Union*, with Subidey Togan, Washington DC: World Bank, 2005.
25. *Arab Economic Integration: Between Hope and Reality*, with Ahmed Galal. Washington DC: Brookings Institution, 2003.
26. *Development, Trade and the WTO: A Handbook*, with Philip English and Aaditya Mattoo. Washington DC: The World Bank, 2002.
27. *The Global Trading System* (with Kym Anderson), London: I.B. Tauris, 2002. Volume 1: *The Genesis of the GATT*; Volume 2: *Core Rules and Procedures*; Volume 3: *Exceptions to the Core Rules*; Volume 4: *'New' Issues for the WTO*.
28. *Developing Countries and the WTO: A Pro-Active Agenda*, with Will Martin. Oxford: Basil Blackwell, 2001.
29. The New International Trade Agenda and the WTO, with Will Martin. Special issue, *Review of International Economics*, vol. 9, May, 2001.
30. *Trade Policy Developments in the Middle East and North Africa*, with Hana'a Kheir-El Din. Washington DC: World Bank Institute, 2000.
31. Developing Countries and the Next Round of WTO Negotiations. Special issue, *The World Economy*, April, 2000.
32. *Catching Up with the Competition: Trade Opportunities and Challenges for Arab Countries*,

- with Jamel Zarrouk. Ann Arbor: University of Michigan Press, 2000.
33. *Law and Policy in Public Purchasing: The WTO Agreement on Government Procurement*, with Petros C. Mavroidis. Ann Arbor: University of Michigan Press, 1997.
  34. *Regional Partners in Global Markets: Limits and Possibilities of the Euro-Med Agreements*, with Ahmed Galal. London: CEPR, 1997.

## Journal Articles

1. “MFN Clubs and Scheduling Additional Commitments in the GATT: Learning from the GATS,” with Petros Mavroidis, *European Journal of International Law*, forthcoming. (EUI Working Paper RSCAS 2016/4)
2. “Subsidies, Spillovers and WTO Rules in a Value Chain World,” *Global Policy*, 2016. At: DOI: 10.1111/1758-5899.12327.
3. “Revitalizing the Global Trading System: What could the G20 do?,” *China & World Economy*, forthcoming.
4. “Services Productivity, Trade Policy and Manufacturing Exports,” with Ben Shepherd, *The World Economy*, 2015. At: DOI: 10.1111/twec.12333.
5. “Who Profits from Trade Facilitation Initiatives? Implications for African Countries” with Ben Shepherd, *Journal of African Trade*, 2(1-2), 2015, pp 51-70.
6. “Fostering Transatlantic Regulatory Cooperation and Gradual Multilateralization,” *Journal of International Economic Law*, 18(3), 2015, pp. 609-24.
7. “Multilateral Cooperation in a World of Preferential Trade Agreements,” *Brown Journal of World Affairs*, 21(2), Spring/Summer, 2015, pp 131-144
8. “Global Supply Chains and Trade Policy Responses to the 2008 Financial Crisis,” with Kishore Gawande and Yue Cui, *World Bank Economic Review*, 29(1), 2015, pp. 102-28.<sup>1</sup>
9. “Embracing Diversity: Plurilateral Agreements and the Trading System,” with Petros Mavroidis, *World Trade Review*, 14(1), 2015, pp. 101-16.
10. “WTO à la Carte or WTO Menu du Jour: Assessing the Case for Plurilateral Agreements,” with Petros Mavroidis, *European Journal of International Law*, 26(2), 2015, pp. 319–343.
11. “A Vision for Ukraine in the World Economy: Defining a Trade Policy Strategy that Leverages Global Opportunities,” with Jesper Jensen and David Tarr, *Journal of World Trade*, 48(4), 2014, pp. 795–814.
12. “Sustaining Multilateral Trade Cooperation in a Multipolar World Economy,” *Review of International Organizations*, 9(2), 2014, pp. 241-60.
13. “Bite the Bullet: Trade Retaliation, EU Jurisprudence and the Law and Economics of ‘Taking One for the Team’,” with Petros Mavroidis, *European Law Journal*, 20(3), 2014, pp. 317–31.
14. “China – Electronic Payment Services: Discrimination, Economic Development and the GATS,” with Niall Meagher, *World Trade Review*, 2014, 13(2): 409-42.
15. “Adding Value,” *Finance & Development*, vol. 50, no. 4 (December), 2013, pp. 22-24.
16. “Liberalizing Trade in Services: Lessons from Regional and WTO Negotiations,” with Aaditya Mattoo, *International Negotiation*, 18(1), 2013, pp. 131-51.

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<sup>1</sup> Reprinted in Ed Mansfield (Ed.), *International Trade and the New Global Economy*, Edward Elgar, 2015,

17. “The World Bank Group Trade Strategy: Fit for Purpose?” *Journal of World Trade*, 47(3), 2013, pp. 717-25.
18. “US – Tyres: Upholding a WTO Accession Contract—Imposing Pain for Little Gain,” with Steve Charnovitz, *World Trade Review*, 2013, 12(2): 273-96.
19. “Services Trade and Growth,” with Aaditya Mattoo, *International Journal of Services Technology & Management*, 17(2), 2012, pp. 232-250.
20. “Trade Policy: So Far So Good?” *Finance & Development*, June 2012, pp. 17-19.
21. “United States – Zeroing (EC; Japan): Article 21.5 DSU Implementation Reports,” with Jasper Wauters, *World Trade Review*, 2011, 10(1): 5-43.
22. “WTO Reform: A Synthesis and Assessment of Recent Proposals,” *Minnesota Journal of International Law*, 20(2), 2011, pp. 324-64.
23. “Trade Policy, Trade Costs and Developing Country Trade,” with Alessandro Nicita, *World Development*, 39(12), 2011, pp. 2069-79.
24. “Conclude Doha: It Matters!” with Aaditya Mattoo and Will Martin, *World Trade Review*, 9(3), 2010, pp. 505-30.
25. “Arab Economic Integration: The missing link,” with Khalid Sekkat, *Journal of World Trade*, 44(6), 2010, 1273–1308.
26. “Services Trade and Policy,” with Joe Francois, *Journal of Economic Literature*, 48(3), 2010, pp. 642-92.
27. “The Euro-Mediterranean Partnership: Trade in Services as an Alternative to Migration?” with Caglar Özden, *Journal of Common Market Studies*, 48(4), 2010, pp. 835-58.
28. “Continued Suspense: EC – Hormones and WTO Disciplines on Discrimination and Domestic Regulation,” with Joel Trachtman, *World Trade Review*, 2010, 9(1):151-180.
29. “Assessing the Doha Round: Market Access, Transactions Costs and Aid for Trade Facilitation,” with Alessandro Nicita, *Journal of International Trade & Economic Development*, 19(1), 2010, pp. 65-80.
30. “Nothing dramatic (...regarding administration of customs laws): A comment on the WTO Appellate Body report, EC– Selected Customs matters,” with Petros Mavroidis, *World Trade Review*, 2009, 8(1): 1-14.
31. “The General Agreement on Trade in Services: Doomed to Fail? Does it Matter?” *Journal of Industry, Competition and Trade*, vol. 8, 2008, pp. 295-318.
32. “Canada-Wheat: Discrimination, Non-Commercial Considerations, and the Right to Regulate through State Trading Enterprises,” with Joel Trachtman, *World Trade Review*, 2008, 7(1): 45-66.
33. “European Community – Sugar: Cross-Subsidization and the World Trade Organization,” with Robert Howse, *World Trade Review*, 2008, 7(1): 149-78.
34. “Developing Countries and Enforcement of Trade Agreements: Why Dispute Settlement Is Not Enough,” with Chad Bown, *Journal of World Trade*, 42(1), 2008, pp. 177-203.
35. “Regulatory Cooperation, Aid for Trade and the GATS,” with Aaditya Mattoo, *Pacific Economic Review*, 12(4), 2007, pp. 399-418.
36. “Multilateral Trade Cooperation: What Next?” with David Vines, *Oxford Review of Economic Policy*, 23(3), 2007, pp. 311-34.
37. “The Political Economy of Services Trade Liberalization: A Case for International Regulatory

- Cooperation?” with Aaditya Mattoo and André Sapir, *Oxford Review of Economic Policy*, 23(3), 2007, pp. 367-91.<sup>2</sup>
38. “Regionalism and Development: The European Neighborhood Policy and Integration à la Carte,” *Journal of International Trade and Diplomacy*, 1(1), 2007, pp. 1-55.
  39. “Competition Law as Market Discipline,” with Hiau Looi Kee, *European Economic Review*, 51(4), 2007, pp. 831-58.
  40. “Tariff Bindings and Bilateral Cooperation on Export Cartels,” with Kamal Saggi, *Journal of Development Economics*, 83, 2007, pp. 141-56.
  41. “Doha, Development and Discrimination,” *Pacific Economic Review*, 12(3): 2007, pp. 267-92.
  42. “Services Policy Reform and Economic Growth in Transition Economies, 1990-2004,” with Felix Eschenbach, *Review of World Economics*, 142(4), 2006, pp. 746-64.
  43. “Services Policies in Transition Economies: On the EU and WTO as Commitment Mechanisms,” with Felix Eschenbach, *World Trade Review* 5(3), 2006, pp. 415-43.
  44. “Preference Erosion and Multilateral Trade Liberalization,” with Joe Francois and Miriam Manchin, *World Bank Economic Review*, 20(2), 2006, pp. 197-216.
  45. “Lobbying and US Agricultural Policy,” with Kishore Gawande, *International Organization*, vol. 60 (Summer), 2006, pp. 527-61.
  46. “Transfer of Technology to Developing Countries: Unilateral and Multilateral Policy Options,” with Keith Maskus and Kamal Saggi, *World Development*, 33(10), 2005, pp. 1587-1602.
  47. “WTO Dispute Settlement and the Missing Developing Country Cases: Engaging the Private Sector,” with Chad Bown, *Journal of International Economic Law*, vol. 8(4), 2005, pp. 861-890.
  48. “Expanding WTO Membership and Heterogeneous Interests,” *World Trade Review*, vol. 4, no. 3, 2005, pp. 401-409.
  49. “Government Procurement: Market Access, Transparency and Multilateral Trade Rules,” with Simon Evenett, *European Journal of Political Economy*, 21(1), 2005, pp. 163-183.
  50. “Preferential Trade Agreements, Investment Disciplines and Investment Flows,” with Richard Newfarmer, *Journal of World Trade*, 39(5), 2005, pp. 949-73.
  51. “Making the WTO More Supportive of Development,” *Finance & Development* March 2005, pp. 14-18.
  52. “Operationalizing the Concept of Policy Space in the WTO: Beyond Special and Differential Treatment,” *Journal of International Economic Law*, 8(2), 2005, pp. 405-24.<sup>3</sup>
  53. “Tariffs, Entry Regulation and Markups: Does Country Size Matter?,” with Hiau Looi Kee and Marcelo Olarreaga, *Contributions to Macroeconomics* (Berkeley Electronic Press), vol. 4(1), 2004, (<http://www.bepress.com/bejm/contributions/vol4/iss1/art8>).
  54. “Policies to Encourage Firm Adjustment to Globalization,” with Beata Smarzynska Javorcik, *Oxford Review of Economic Policy*, vol. 20, no. 3, 2004, pp. 457-73.
  55. “Reducing Agricultural Tariffs versus Domestic Support: What is More Important for

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<sup>2</sup> Reprinted in G. Hufbauer and K. Suominen (eds.) *The Economics of Free Trade*, Elgar, 2012.

<sup>3</sup> Reprinted in E.U. Petersmann (ed.), *Reforming the World Trading System: Legitimacy, Efficiency and Democratic Governance*. Oxford: Oxford University Press, 2005.

- Developing Countries?,” with Marcelo Olarreaga and Francis Ng, *World Bank Economic Review*, vol. 18, no. 2, 2004, pp. 175-204.<sup>4</sup>
56. “Developing Countries and the WTO Doha Round: Market Access, Rules and Differential Treatment,” *Journal of Economic Integration* vol.19, no. 2, June 2004, pp. 205-29.<sup>5</sup>
  57. “The Pattern of U.S. Antidumping: The Path from Initial Filing to WTO Dispute Settlement,” with Chad Bown and Caglar Ozden, *World Trade Review*, vol. 2, 2004, pp. 349-71.
  58. “Special and Differential Treatment of Developing Countries: Moving Forward After Cancún,” with Constantine Michalopoulos and L. Alan Winters, *The World Economy*, 27(4), 2004, pp. 481-506.
  59. “Economic Development and the WTO After Cancún: Back to Basics?,” with Marcelo Olarreaga, *Intereconomics: Review of European Economic Policy* 38(5), September/October, 2003, pp. 232-5.
  60. “National Treatment and the Choice between Exports and Direct Investment,” with Kamal Saggi, *Topics in Economic Analysis & Policy* (Berkeley Electronic Press), vol. 3, no. 1, 2003.
  61. “Economic Development, Competition Policy and the WTO,” with Petros Mavroidis, *Journal of World Trade* vol. 37(1), 2003, pp.1-28.
  62. “Eliminating Excessive Tariffs on Exports of Least Developed Countries,” with Francis Ng and Marcelo Olarreaga, *World Bank Economic Review*, 2002, 16(1), pp. 1-22.
  63. “The cost of rich (and poor) country protection to developing countries,” with K. Anderson, K. Dimaranan, B., Francois, J., Hertel, T., and W. Martin, *Journal of African Economics*, vol. 10, no. 3, 2002, pp. 227-57.
  64. “Strengthening the Global Trade Architecture for Development: The Post-Doha Agenda,” *World Trade Review*, vol. 1, no. 1, (March), 2002, pp. 23-46.<sup>6</sup>
  65. “Une Proposition pour l’OMC: La ‘Super’ Clause de Nation Plus Favorisée,” with Marcelo Olarreaga, *Reflets et Perspectives de la Vie Economique*, 2002, vol. XLI, No. 2, pp. 83-92.
  66. “Developing Countries and a New Round of WTO Negotiations,” with Thomas Hertel and Will Martin, *World Bank Research Observer*, vol. 17, no. 1, 2002, pp. 113-40.
  67. “Agriculture and the WTO: Next Steps,” with Kym Anderson and Anna Strutt, *Review of International Economics* vol. 9, (May), 2001, pp. 192-214.
  68. “Assessing the Case for Extending WTO Disciplines on Investment Related Policies,” with Kamal Saggi, *Journal of Economic Integration*, vol. 15 (December), 2000, pp. 588-610.<sup>7</sup>
  69. “Developing Country Agriculture and the New Trade Agenda,” with Kym Anderson, *Economic Development and Cultural Change*, vol. 49, (October) 2000, pp. 171-80.
  70. “The Next Round of Services Negotiations: Identifying Priorities and Options,” *Economic*

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<sup>4</sup> Reprinted in Alex McCalla and John Nash (eds.) *Reforming Agricultural Trade for Developing Countries, Volume 2* (Washington DC: World Bank, 2007).

<sup>5</sup> Reprinted in B. Guha-Khasnobis (ed.), *The WTO, Developing Countries and the Doha Development Agenda: Prospects and Challenges for Trade-led Growth*. New York: Palgrave, 2004.

<sup>6</sup> Reprinted in Angus Cameron, Anastasia Nesvetailova and Ronen Palan (eds.), *International Political Economy*. London: Sage Publications, 2008.

<sup>7</sup> Reprinted in M. Olarreaga and R. Rocha (eds.), *La Nueva Agenda del Comercio en la OMC*, Bogota: Universidad del Rosario, 2000. A revised version also published in B. Hoekman, A. Mattoo and P. English (eds.), *Development, Trade and the WTO: A Handbook*, Washington DC: World Bank, 2002.

- Review* (St. Louis Federal Reserve Bank), vol. 82(4), July/August 2000, pp. 31-47.
71. "Market Disciplines and Corporate Efficiency: Evidence from Bulgaria," with Simeon Djankov, *Canadian Journal of Economics*, vol. 33(1), February 2000, pp. 190-212.
  72. "WTO Dispute Settlement, Transparency and Surveillance," with Petros C. Mavroidis, *World Economy*, vol. 23, April 2000, pp. 527-42.
  73. "Competition Policy in Post-Central Planning Bulgaria," with Simeon Djankov, *The Antitrust Bulletin*, vol. 65, Spring 2000, pp. 227-48.
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